

	Revenue Increase	20%	20%		Nicoleau Renta No		Khan Inc	No						
	Expense Increase	2%	2%				Nicoleau Inc	No						
					Contribution		South Shore	No						
					Intellis	32%	Hashmi	Yes						
					Khan	0%								
					Nicoleau	0%								
PRO FORMA INCOME STATEMENT (Intellis /Khan/Nicoleau)														
	2021					2021								
	Jan - Mar 21	Apr - Jun 21	Jul - Sep 21	Oct-Dec 21	TOTAL	Jan - Mar 22 (e)	Apr - Jun 22 (e)	Jul - Sep 22 (e)	Oct-Dec 22 (e)	TOTAL				
Ordinary Income/Expense														
Income														
Management Income	3,100.00	53,800.00	44,300.00	33,733.33	134,933.33	40,480.00	48,576.00	58,291.20	69,949.44	217,296.64				
Other Income														
Credit Card Points Redemption	0.00	147.81	3,948.14	1,365.32	5,461.27	1,638.38	1,966.06	2,359.27	2,831.12	8,794.82				
Khan Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
Nicoleau Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
South Shore Revenue														
Hashmi Revenue					623,297.62	155,824.41	155,824.41	155,824.41	155,824.41	623,297.62				
Reimbursement - Henry Schien	4,000.00	4,000.00	582.15	2,860.72	11,442.87	3,432.86	4,119.43	4,943.32	5,931.98	18,427.59				
Rental Income	40,600.00	35,100.00	34,051.00	36,583.67	146,334.67	43,900.40	52,680.48	63,216.58	75,859.89	235,657.35				
Total Other Income	44,600.00	39,247.81	38,581.29	40,809.70	786,536.42	204,796.05	214,590.37	226,343.57	240,447.40	886,177.38				
Total Income	47,700.00	93,047.81	82,881.29	74,543.03	921,469.75	245,276.05	263,166.37	284,634.77	310,396.84	1,103,474.02				
Cost of Goods Sold														
Khan Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
South Shore Direct Expenses														
Supplies	1,834.27	483.58	4,302.32	2,206.72	8,826.89	8,826.89	8,826.89	8,826.89	8,826.89	35,307.57				
Total COGS	1,834.27	483.58	4,302.32	2,206.72	8,826.89	8,826.89	8,826.89	8,826.89	8,826.89	35,307.57				
Gross Profit	45,865.73	92,564.23	78,578.97	72,336.31	289,345.24	236,449.15	254,339.48	275,807.87	301,569.95	1,068,166.45				
Expense														
Advertising and Promotion	0.00	6,899.20	626.40	2,508.53	10,034.13	2,558.70	2,609.88	2,662.08	2,715.32	10,545.97				
Bank Service Charges	45.00	60.00	86.50	63.83	253.33	65.11	66.41	67.74	69.10	268.36				
Computer Supplies and Services	2,793.54	4,642.84	5,571.33	4,335.90	17,343.61	4,422.62	4,511.07	4,601.30	4,693.32	18,228.31				
DATA PROCESSING CHARGE	7,310.00	13,122.00	7,031.00	9,154.33	36,617.33	9,337.42	9,524.17	9,714.65	9,908.94	38,485.18				
Khan Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
Nicoleau Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
South Shore Expenses														
Hashmi Expenses					554,423.96	138,605.99	138,605.99	138,605.99	138,605.99	554,423.96				
Delivery Expense	10.00	286.76	0.00	98.92	395.68	100.90	102.92	104.97	107.07	415.86				
Dues and Subscriptions	1,427.76	1,914.98	932.08	1,424.94	5,699.76	1,453.44	1,482.51	1,512.16	1,542.40	5,990.50				
Equipment Lease	0.00	1,412.00	0.00	470.67	1,882.67	480.08	489.68	499.48	509.46	1,978.70				
Insurance Expense	756.64	1,909.98	4,123.91	2,263.51	9,054.04	2,308.78	2,354.96	2,402.05	2,450.10	9,515.89				
Janitorial Expense	2,066.03	3,464.32	4,370.33	3,300.23	13,200.91	3,366.23	3,433.56	3,502.23	3,572.27	13,874.29				
Legal & Professional Fees	6,621.25	1,343.75	0.00	2,655.00	10,620.00	2,708.10	2,762.26	2,817.51	2,873.86	11,161.73				
Management Fee	0.00	7,443.26	18,500.00	8,647.75	34,591.01	8,820.71	8,997.12	9,177.07	9,360.61	36,355.50				
Meals and Entertainment	219.08	90.08	141.09	150.08	600.33	153.09	156.15	159.27	162.46	630.96				
Office Expenses	1,155.13	3,134.38	3,908.81	2,732.77	10,931.09	2,787.43	2,843.18	2,900.04	2,958.04	11,488.69				
Office Supplies	2,251.58	2,885.14	412.89	1,849.87	7,399.48	1,886.87	1,924.60	1,963.10	2,002.36	7,776.93				
Offshore Charges	0.00	0.00	1,069.00	356.33	1,425.33	363.46	370.73	378.14	385.71	1,498.04				
Outsource Consultant	3,000.00	3,000.00	13,322.50	6,440.83	25,763.33	6,569.65	6,701.04	6,835.06	6,971.77	27,077.52				
Outsource Consultant- ADP & APS	6,652.00	750.00	625.00	2,675.67	10,702.67	2,729.18	2,783.76	2,839.44	2,896.23	11,248.61				
Payroll Expenses	36,875.18	46,490.65	60,741.40	48,035.74	192,142.97	48,996.46	49,976.39	50,975.92	51,995.43	201,944.19				
Payroll Processing Charges	654.02	367.77	402.42	474.74	1,898.95	484.23	493.92	503.79	513.87	1,995.81				
Postage	659.82	7.95	65.31	244.36	977.44	249.25	254.23	259.32	264.50	1,027.30				
Printing and Stationery	1,253.27	0.00	0.00	417.76	1,671.03	426.11	434.63	443.33	452.19	1,756.27				
Rent Expense	44,272.04	60,819.98	73,505.29	59,532.44	238,129.75	60,723.09	61,937.55	63,176.30	64,439.82	250,276.75				
Repairs and Maintenance	1,099.64	499.20	381.06	659.97	2,639.87	673.17	686.63	700.36	714.37	2,774.53				
Taxes														
Corporate Tax	75.00	0.00	0.00	25.00	100.00	25.00	26.01	26.53	27.06	104.60				
Licenses	0.00	30.00	0.00	10.00	40.00	10.20	10.40	10.61	10.82	41.04				
Payroll Taxes	5,794.35	6,526.43	7,262.99	6,527.92	26,111.69	6,658.48	6,791.65	6,927.48	7,066.03	27,207.35				
Total Taxes	5,869.35	6,556.43	7,262.99	6,562.92	26,251.69	6,694.18	6,828.07	6,964.63	7,103.92	27,590.79				
Telephone, Internet and Fax Exp	1,719.81	879.01	1,704.80	1,434.54	5,739.16	1,463.23	1,492.50	1,522.35	1,552.79	6,030.86				
Travel Expense	21.77	74.25	1,726.91	607.64	2,430.57	619.80	632.19	644.84	657.73	2,554.56				
Utilities	1,791.49	13,278.68	5,317.21	6,795.79	27,183.17	6,931.71	7,070.34	7,211.75	7,355.99	28,569.79				
Website and Domain Charges	344.00	120.00	40.00	168.00	672.00	171.36	174.79	178.28	181.85	706.28				
Total Expense	128,868.40	181,452.61	211,868.23	174,063.08	696,252.32	315,477.17	319,014.59	322,622.76	326,303.10	1,283,417.61				
Net Ordinary Income	-83,002.67	-88,888.38	-133,289.26	-101,726.77	-406,907.08	-79,028.01	-64,675.11	-46,814.89	-24,733.15	-215,251.16				
Net Income	-83,002.67	-88,888.38	-133,289.26	-101,726.77	-406,907.08	-79,028.01	-64,675.11	-46,814.89	-24,733.15	-215,251.16				